

# FY19 Q2 Autodesk Design & Manufacturing Promotion – EMEA Mature

## Frequently Asked Questions (FAQ)

New customers can save up to 10% when purchasing a new, one-year subscription to Product Design & Manufacturing Collection and select other products.

### 1. What is the Autodesk FY19 Q1 promotion for Design & Manufacturing products?

New customers can save up to 10%\* on the Autodesk Suggested Retail Price (SRP) for a new, one-year subscription to select Autodesk software solutions for design & manufacturing, including Product Design & Manufacturing Collection. Limit of five (5) subscriptions per customer account.

This offer is intended for new customers who are not already subscribers to Autodesk design & manufacturing products and who are interested in subscribing to Product Design & Manufacturing Collection or select other products. Refer to the tables in the “Appendix” for an eligibility list based on the Autodesk products a customer already has and the promotional discount amount for eligible products.

### 2. What is the promotional period?

The offer is available from May 7th, 2018 through July 20, 2018 (dates inclusive).

### 3. Where can customers learn more about subscription options?

Customers can go to [www.autodesk.com/subscription](http://www.autodesk.com/subscription) for more information about subscription.

### 4. What countries are eligible to participate?

The offer is only available in countries in Autodesk’s EMEA region.

### 5. What term lengths can customers purchase at the discount?

This offer is for one-year subscriptions only. Monthly, quarterly, and multi-year subscriptions are not eligible to receive this discount.

### 6. Is the discount available for both single-user and multi-user subscriptions?

No. The offer applies to only single-user.

### 7. Is the discount available for subscription renewals?

No. The offer is for new subscriptions only.

### 8. Is this offer available on Autodesk online stores (eStore)?

No. This offer is only available for sales by authorized Autodesk resellers and direct sales personnel only.

### 9. Can this offer be combined with any other offers?

No. The offer may not be combined with any other discounts, promotions, or other incentives offered by Autodesk unless specified.

### 10. Are Named Accounts with volume purchase programs eligible for this offer?

Discounts offered by Autodesk under this offer cannot be combined with any discounts provided by Autodesk to contracted accounts according to any relevant agreements. Example: Customers with EBAs (Enterprise Business Agreements) cannot combine volume discounts provided under EBAs with discounts under this offer. Named Accounts may choose to select either the contracted discount OR the promotional discount, but not both.

### 11. Can a customer apply an ETR uplift to Subscription they purchased with this offer?

No. Subscriptions purchased through this offer cannot then have ETR attached.

**12. Will Autodesk offer the full discount % if the customer is adding to an existing subscription?**

Yes, for **same-term** subscriptions. This promotion offers the full discount percentage even if the customer is co-termining to match an existing subscription, provided they are the **same term length** (New 1- year to existing 1-year term).

**13. Are customers required to trade-in their existing perpetual serial number(s)?**

No. This is not a legacy offer so there is no trade-in requirement or incentive. This offer is for new subscriptions only. The primary audience is new customers with design & manufacturing needs who do not already have 3D design solutions from Autodesk.

**APPENDIX**

**Table 1:** The following table describes customers eligibility for this offer:

If a customer currently has the following products:	Eligible for Q2 D&M promotion?	
	Current, or expired after May 1st, 2018	Expired before May 1st, 2018
No Autodesk products	Yes	Yes
Autodesk products not listed below	Yes	Yes
<a href="#">Autodesk® Inventor® Professional</a>	No	Yes
<a href="#">Autodesk® Product Design Collection</a>	No	Yes
Autodesk Product Design Suite	No	Yes
Autodesk Factory Design Suite	No	Yes
AutoCAD Mechanical/Electrical/Architecture	No	Yes
Navisworks Manage	No	Yes
3ds Max	No	Yes

**Table 2:** The following table indicates the discount amount for products included in this promotional offer:

Autodesk product subscription offering	% discount off Suggested Retail Price (SRP)
Product Design & Manufacturing Collection	10%
Inventor Professional	5%
Navisworks Manage	10%

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\* Advertised discounts and savings are based on SRP. SRP is Autodesk's suggested retail price (excluding freight, handling and taxes) for the specified product in your region. SRP is used for reference purposes only and may not be in local currency. Actual retail price is determined by your reseller, and is subject to currency fluctuation. Offer subject to reseller participation. Channel partners are independent and free to set their own prices. Reseller prices may vary.

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